



Contractor Award: Supply, Delivery and Installation of New Appliances at Various TCHC Locations (RFP 20314)

Item 8C

May 18, 2021

Building Investment, Finance and Audit Committee

Report: BIFAC:2021-49

To: Building Investment, Finance and Audit Committee
("BIFAC")

From: Acting Chief Operating Officer

Date: May 5, 2021

PURPOSE:

The purpose of this report is to seek the BIFAC's approval to award a contract for supply, delivery and installation of new appliances at various Toronto Community Housing ("TCHC") locations in the East portfolio based on the outcome of Request for Proposal ("RFP") 20314.

BIFAC approval is required for this contractor award as it exceeds the \$2.5 million financial approval limit of TCHC's Procurement Award Committee ("PAC").

RECOMMENDATIONS:

It is recommended that the BIFAC approve and forward to the Board of Directors (the "Board") the following recommendations:

1. Approve the award of the work to Canadian Appliance Recycling Enterprise ("CARE") for the supply, delivery and installation of new appliances and the removal and disposal of old appliances at various TCHC locations for up to \$12,000,000 (\$2,400,000 per annum)

(exclusive of taxes) for a 3 year term for the East Group, with an option to extend for two additional 1-year terms at TCHC management's discretion, based on the outcome of Request for Proposals ("RFP") 20314; and

2. Authorize the appropriate staff to take the necessary actions to give effect to the above recommendation.

REASONS FOR RECOMMENDATIONS:

As part of tenancy agreements, TCHC provides all tenants with a refrigerator and stove. In some instances, microwaves (for tenant-specific needs) and washers and dryers (for standalone homes and some townhouse communities) may also be provided. When appliances break down and are deemed to be beyond economical repair, a new appliance is ordered.

RFP 20314 was issued on January 12, 2021 and closed March 19, 2021, to seek a primary vendor(s) to deliver, supply and install appliances for both the east and west groups, plus a backup vendor for both groups for their supply area. Through the evaluation process of the RFP Submissions, Canadian Appliance Recycling Enterprise was the lone successful proponent. Current vendors MidNorthern and Appliance Canada will continue to service both east and west groups pending the award approval of Canadian Appliance Recycling Enterprise. A subsequent RFP will be issued as soon as possible to source a primary vendor for the group not selected by Canadian Appliance Recycling Enterprise as well as select potential back up vendors.

Canadian Appliance Recycling Enterprise submitted the lowest price and is recommended for the work. Overall, Canadian Appliance Recycling Enterprise's submission satisfied all mandatory requirements and surpassed the standard required to permit consideration of its pricing proposal. The recommendation is based on awarding the work per the RFP requirements.

The Procurement Award Committee approved the recommendation to award the work to Canadian Appliance Recycling Enterprise at its meeting on May 13, 2021, subject to BIFAC and Board approval. At that time, the Committee took note of the following considerations:

- The award is within reasonable and acceptable range for the scope of work;

- The recommended proponent has performed similar work for TCHC with satisfactory results; and
- The recommended proponent has confirmed they have the capability and capacity to deliver the scope of work.

IMPLICATIONS AND RISKS:

Operations Compliance will monitor performance, establish points of contact as well as schedule quarterly meetings to discuss any issues or hindrances to service delivery. Performance will be evaluated in accordance with TCHC's Vendor Compliance Evaluation System.

The pre-qualified proponent vendor has demonstrated that inventory levels for appliances are/will be adequate upon the initiation date of the agreement.

SIGNATURE:

"John P. Angkaw"

John P. Angkaw
Acting Chief Operating Officer

PUBLIC ATTACHMENT:

1. Appliance Program Primary and Backup Vendors by Regions – **NEW**

CONFIDENTIAL ATTACHMENT:

Confidential Attachment 1: Appliance RFP Overview – **NEW**

Reason for Confidential Attachment: Third party commercial information supplied in confidence and commercial information belonging to TCHC that has monetary value or potential monetary value and whose disclosure could reasonably be expected to be injurious to its financial interests.

STAFF CONTACT:

Mustafa Ansari
Manager, Operations Compliance
437-288-7670
Mustafa.Ansari@torontohousing.ca

Item 8C – Contractor Award: Supply, Delivery and Installation of New Appliances at Various TCHC Locations (RFP 20314)
 BIFAC Public Meeting – May 18, 2021
 Report:BIFAC:2021-49

Attachment 1: Appliance Program Primary and Backup Vendors by Regions

		Month	West of Yonge St.	East of Yonge St.
2021	May	BIFAC Approval – RFP Appliance Program (CARE) BIFAC Approval – Change Order (Appliance Canada and Midnorthern)		
	June	Board of Directors Approval – RFP Appliance Program (CARE)		
	June	Primary Vendor:	Primary Vendor:	
	July	<ul style="list-style-type: none"> • MidNorthern 	<ul style="list-style-type: none"> • Appliance Canada 	
	August	New Agreement In-Effect – Appliance Program (CARE)		
	August	Primary Vendor:	Primary Vendors:	
	September	<ul style="list-style-type: none"> • Appliance Canada (1/2 of West Region) 	<ul style="list-style-type: none"> • CARE 	
	October	<ul style="list-style-type: none"> • MidNorthern (1/2 of West Region) 	Backup Vendors:	
	November	Backup Vendors:	<ul style="list-style-type: none"> • Appliance Canada • Midnorthern 	
	December	<ul style="list-style-type: none"> • CARE 	Primary Vendor:	Primary Vendor:
	<ul style="list-style-type: none"> • Successful RFP Proponent 	<ul style="list-style-type: none"> • CARE 	Backup Vendor	Backup Vendor
	Backup Vendor	<ul style="list-style-type: none"> • Successful RFP Proponent 	<ul style="list-style-type: none"> • CARE 	<ul style="list-style-type: none"> • Successful RFP Proponent